



## PENETRATION TESTING

# PTaaS Subscription

Add predictability to your annual testing spend while staying flexible for emerging needs

Organizations with a vast and evolving inventory of digital assets perform many ad hoc penetration tests every year, making it hard to predict the volume and scope of testing needed.

At the same time, traditional pen testing is slow and inflexible, taking weeks or even months for procurement, onboarding, launch, and reporting—everything that organizations doing hundreds or thousands of tests per year can't tolerate.

A Pen Testing as a Service (PTaaS) Subscription from Bugcrowd is a strategic solution that would introduce this missing predictability and flexibility. It lets organizations with large annual testing needs draw from a pool of pre-purchased capacity on the Bugcrowd Platform on demand, with the targets, frequency, and scope of individual tests to be determined in advance and/or when needed.

Bugcrowd	Traditional ad hoc testing
Drawdown from prepaid capacity	Pay as you go
Predictable annual spend	Unpredictable annual spend
Launch in 48–72 hours	Slow launches
Elastic capacity with 350+ skill sets	Limited capacity and skill sets
Structured to reflect your organization and processes	Unstructured
Easy to scale and repeat	Hard to scale and repeat
24/7 visibility into engagements individually, across programs, and across the organization	No visibility during testing
Integrated with existing DevSec workflows	Siloed

## Planning

We offer guidance how to structure your guidance about annual investment, taking into account:



### Timelines

Compliance deadlines, contract dates, fiscal years, and other dates that matter to you



### Business units

Any business units that will require access to testing capacity



### Systems

Whether any systems will require dedicated programs in which the same tests are run repeatedly



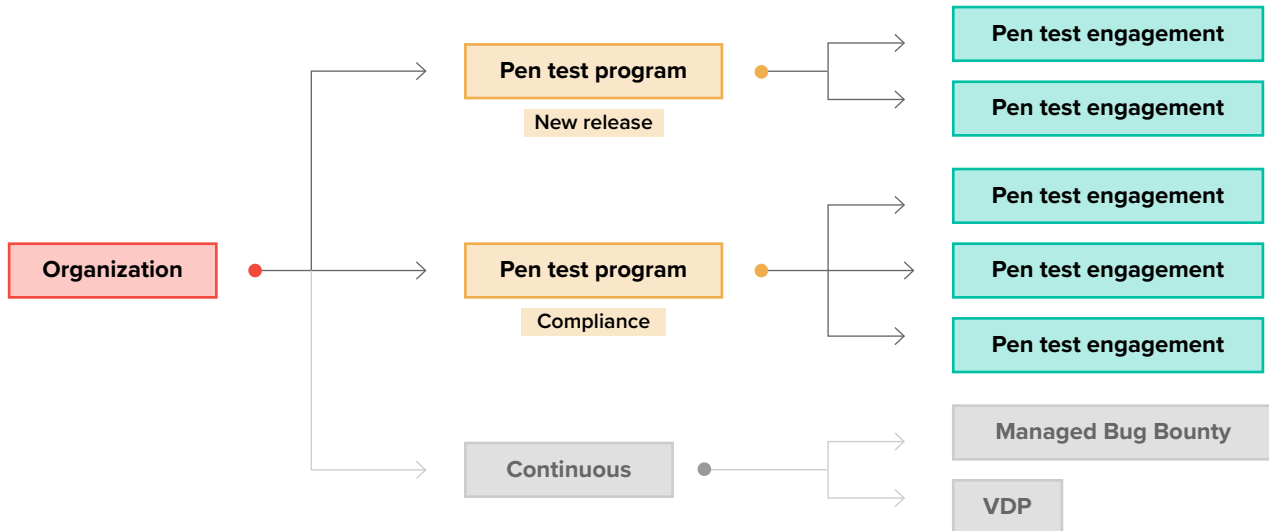
### Special projects

Special projects such as preproduction testing for new products or features that may need dedicated resources



## Structured management

As an added benefit, our platform's nested Security Program Management model allows you to structure all pen test engagements in a way that reflects your business—and to manage crowdsourced engagements in the same structure, when needed. For example:



## Delivery Team

Your delivery team for a PTaaS Subscription will typically include:

### Pen Test Program Manager (PPM)

Oversees your pen test program(s) and engagement(s), working with you on elements such as annual scheduling, operational engagement and processes, and guidance to maximize the value of your investment.



### Technical Pen Test Manager (TPM)

Your engagement-specific contact, responsible for getting your test off the ground and ensuring smooth delivery. They will work with technical contacts during your engagements.



### Pentester

Your technical testing expert sourced from an elastic bench of hand-picked, vetted professionals. Skill sets and experience are broad and can accommodate a range of needs.



### Management

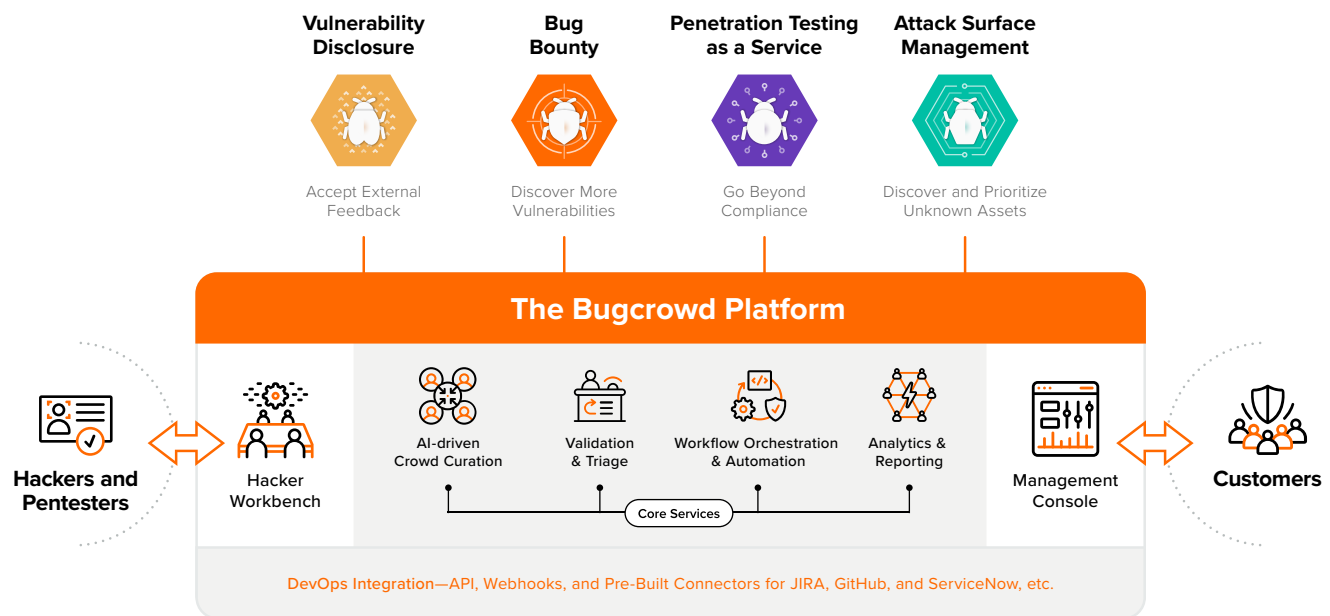
The Director of Pentest Operations and VP of Advanced Services serve as escalation points when required.





## Why Bugcrowd

The Bugcrowd Platform helps customers defend themselves against cybersecurity attacks by connecting with trusted, skilled hackers to take back control of the attack surface. Our AI-powered platform for crowdsourced security is built on the industry's richest repository of data about vulnerabilities and hacker skill sets, activating the ideal hacker talent needed on demand, and bringing scalability and adaptability to address current and emerging threats.



### BEST SECURITY ROI FROM THE CROWD

We match you with trusted security researchers who are perfect for your needs and environment across hundreds of dimensions using machine learning.

### INSTANT FOCUS ON CRITICAL ISSUES

Working as an extension of the platform, our global security engineering team rapidly validates and triages submissions, with PIs often handled within hours.

### CONTEXTUAL INTELLIGENCE FOR BEST RESULTS

We apply over a decade of knowledge accumulated from experience devising thousands of customer solutions to achieve your goals for better outcomes.

### CONTINUOUS, RESILIENT SECURITY FOR DEVOPS

The platform integrates workflows with your existing tools and processes to ensure that apps and APIs are continuously tested before they ship.

